















The Honorable Katherine C. Tai United States Trade Representative Office of the United State Trade Representative 600 17th Street NW Washington, DC 20508

The Honorable Gina Raimondo Commerce Secretary United States Department of Commerce 1401 Constitution Ave., NW Washington, DC 20230

Dear Ambassador Tai and Secretary Raimondo:

We write in opposition to the proposal before the World Trade Organisation (WTO) to undermine intellectual property rights for COVID-19 vaccines. Rather than supporting proposals that undermine American medical innovation to the benefit of foreign rivals like Communist China, we urge you to pursue proposals that help American workers and businesses through measures that reduce government interference, lower taxes, and help promote American competitiveness.

As you know, the Director-General of the WTO introduced a draft proposal to waive IP protections for COVID-19 vaccines that exist under the Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS). Supporters of this latest proposal are pushing for it to be adopted ahead of the WTO's Ministerial Conference on June 12-15. If adopted, WTO members including China and Russia would be permitted to use compulsory licensing to seize the patents of American developed COVID-19 vaccines.

This proposal is not necessary because there is <u>no global shortage</u> of vaccines. If anything, the world may be seeing an oversupply of vaccines due to extensive investment in production, increased competition, and slowing demand. In fact, in India manufacturers have slowed down manufacturing of new vaccines after production <u>resulted</u> in 200 million doses of stock – far more than was needed.

While this proposal would do nothing to fight COVID-19, it would undermine the development of vaccines and treatments for future deadly pandemics. Developing new medicines is a costly, risky, and time-consuming process. A manufacturer must invest an average of \$2.6 billion and ten years in research and development, according to the Tufts Center for the Study of Drug Development. In all, just 10 to 20 percent of medicines that begin clinical trials are approved. Strong IP rights are key toward ensuring manufacturers are incentivized to innovate, ensure medicines are safe and effective, and have the resources to invest in the next generation of cures. Without protections, highly effective COVID-19 vaccines would not have been completed or distributed as quickly as

















they were. Allowing the seizure of IP through a TRIPS waiver would undermine this system of medical innovation.

This proposal will also help America's geopolitical rivals including Communist China and Russia. If approved, the proposal would allow foreign countries to immediately seize patents and clinical data of American businesses in order to attempt to produce COVID-19 vaccines. This would give foreign countries access to sensitive and valuable proprietary information belonging to American businesses.

There would be little protections available -- while the draft proposal "encourages" countries like China to opt out of the waiver if they do not need the IP, every country would be eligible to participate in the waiver if they so choose. Even if a more geographically restricted waiver were implemented, China would still acquire US trade secrets and technology via other countries.

China has an extensive record of repeatedly violating property rights and stealing IP from American businesses, so it is likely they would use this opportunity to again seize American IP rights. According to some reports, Chinese IP theft costs the U.S. \$225 billion to \$600 billion each year in counterfeit goods, pirated software, and theft of trade secrets.

Undermining IP rights will also harm American competitiveness and workers. IP supports millions of high-paying jobs across the country. According to the United States Patent and Trademark Office (USPTO), IP-intensive industries accounted for \$7.8 trillion in GDP in 2019, or 41 percent of the economy. These industries accounted for 47.2 million jobs, or 33 percent of total U.S. employment.

Pharmaceutical manufacturers are no exception – these businesses invest over \$100 billion in the U.S. economy every year, directly <u>supporting</u> over 800,000 jobs. When indirect jobs are included, pharmaceutical innovation supports 4 million jobs and \$1.1 trillion in total economic impact. These jobs are high paying – the average compensation is over \$126,000 – more than double the \$60,000 average compensation in the U.S.

We urge you to reject the proposed TRIPS waiver before the WTO to allow foreign countries to seize the IP of American innovators.

The proposal is unnecessary given the strong global supply of COVID-19 vaccines and would instead undermine the development of the next generation of treatments. It will help America's geopolitical rivals like Communist China at the expense of American businesses and workers.

Sincerely,

Grover Norquist President, Americans for Tax Reform

Phil Kerpen President, American Commitment

















Dee Stewart

President, Americans for a Balanced Budget

Marty Connors

Chair, Alabama Center/Right Coalition

Lisa B. Nelson

CEO, American Legislative Exchange Council

Michael Bowman

President, ALEC Action

Bob Carlstrom

President, AMAC Action

Stephen Pociask

President and CEO, American Consumer Institute

Dick Patten

President, American Business Defense Council

Ryan Ellis

President, Center for a Free Economy

Jeffrey Mazzella

President, Center for Individual Freedom

Ginevra Joyce-Myers

Executive Director, Center for Innovation and Free Enterprise

Chuck Muth

President, Citizen Outreach

Tom Schatz

President, Citizens Against Government Waste

Curt Levey

President, Committee for Justice

Ashley Baker

Director of Public Policy, Committee for Justice

James Edwards

Executive Director, Conservatives for Property Rights

Matthew Kandrach

President, Consumer Action for a Strong Economy

Katie McAuliffe

Executive Director, Digital Liberty















Ed Martin

President, Eagle Forum Education & Legal Defense Fund

Adam Brandon

President, Freedomworks

George Landrith

President, Frontiers for Freedom

Jessica Anderson

Executive Director, Heritage Action

Heather R. Higgins

CEO, Independent Women's Voice

Bartlett Cleland

Executive Director, Innovation Economy Alliance

Tom Giovanetti

President, Institute for Policy Innovation

Seton Motley

President, Less Government

Charles Sauer

President, Market Institute

Tim W. Jones

Chair, Missouri Center-Right Coalition

Former Speaker, Missouri House of Representatives

Pete Sepp

President, National Taxpayers Union

Doug Kellogg

Executive Director, Ohioans for Tax Reform

Tom Hebert

Executive Director, Open Competition Center

Wayne Winegarden

Sr. Fellow Business and Economics/Director, Center for Medical Economics and Innovation, Pacific Research Institute

Stephen Stepanek

President, Pine Tree Public Policy Institute

William O'Brien

Chairman, Pine Tree Public Policy Institute









Lorenzo Montanari Executive Director, Property Rights Alliance

Jim Martin Founder and Chairman, 60 Plus Association

Saul Anuzis President, 60 Plus Association

Karen Kerrigan President and CEO, Small Business & Entrepreneurship Council

David Williams President, Taxpayers Protection Alliance

Kent Kaiser Executive Director, Trade Alliance to Promote Prosperity